PRESS RELEASE

January 20, 2020

**Pair of Potain tower cranes erect one of the most advanced buildings in Costa Rica**

* *The Universal Tower, a US$50-million building, will open in December and will become the center of the technology district of the capital San José.*
* *Two cranes, a Potain MCT 205 and a Potain MC 205 B, worked diligently without issues on the project for 16 months, delivering one of the most modern edifices in Central America.*
* *Contractor BILCO led the build; the company bought the MCT 205 crane and rented the MC 205 B crane from EuroMateriales, the exclusive Potain distributor in Costa Rica.*

The Universal Tower in the capital of San José, Costa Rica, holds great promise. The building, one of the most modern in Central America, will house organizations such as Microsoft and Cinde, Costa Rica's investment agency, and will become the epicenter of the city's technology district.

The tower is rated “A +”, which means it combines high-quality construction and desirable amenities with a prime location. To erect such a sophisticated building, local contractor BILCO deployed two Potain cranes, an MCT 205 and an MC 205 B, and later reported that the cranes worked without flaws to deliver one of the most impressive buildings in San José to date.

“Our client BILCO opted for these cranes due to their versatility, load charts and reach,” said Stefano Santini, general manager of EuroMateriales, Costa Rica’s exclusive Potain distributor and crane rental specialist who provided the cranes for the project. “The cranes did their job and were the key element in the execution of this project.”

The MCT 205 and MC 205 B cranes lifted concrete, rebar, formwork, glass and other materials needed for the project. The structure has a construction area of ​​more than 80,000 sq m, of which 32,000 sq m will be dedicated office spaces. Ten of the 24 floors of the building will be utilized as parking, providing more than 1,000 spaces. The first floor will house shops and restaurants. More than 2,000 people are expected to work in the building once fully occupied.

The MCT 205 and MC 205 B were assembled in January 2019 and were on site until August and April 2020, respectively. BILCO purchased its MCT 205 in 2017 and has also owned a Grove RT600 since 2012.

For more information on the Potain MCT 205, click [here](https://www.manitowoc.com/potain/top-slewing-cranes-asia/mct-205).

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 117-year tradition of providing high-quality products and support services that are tailored to customers’ needs. Its 2019 net sales were approximately $1.83 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Through its wholly-owned subsidiaries, Manitowoc designs, manufactures, markets and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, boom trucks and industrial cranes under the Grove, Potain, Manitowoc, National Crane, Shuttlelift and Manitowoc Crane Care brand names.

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